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# **Green Charge Networks' Experience & Recommendations for Feb. 23 SGIP Opening**

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## The move to an Online Application Portal is a Benefit

- Preloading & organizing applications
- All information in a single database
- Ability to see details PAs sees
- Internal tracking – Excel to online platform
- Multiple users in the platform

### Self-Generation Incentive Program

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Application Number	Host Customer	Site Address	Stage/Status	Status Date	Next Due	
<a href="#">Draft</a>	Example Company A	CA	RRF Draft	03/18/2016		<a href="#">➔</a>
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Application Number	Host Customer	Site Address	Stage/Status	Status Date	Next Due	

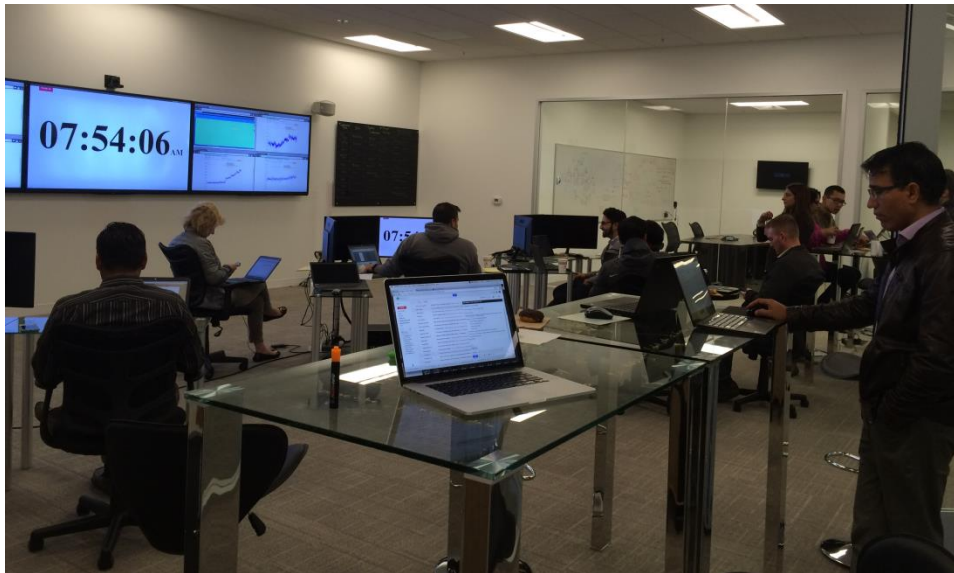
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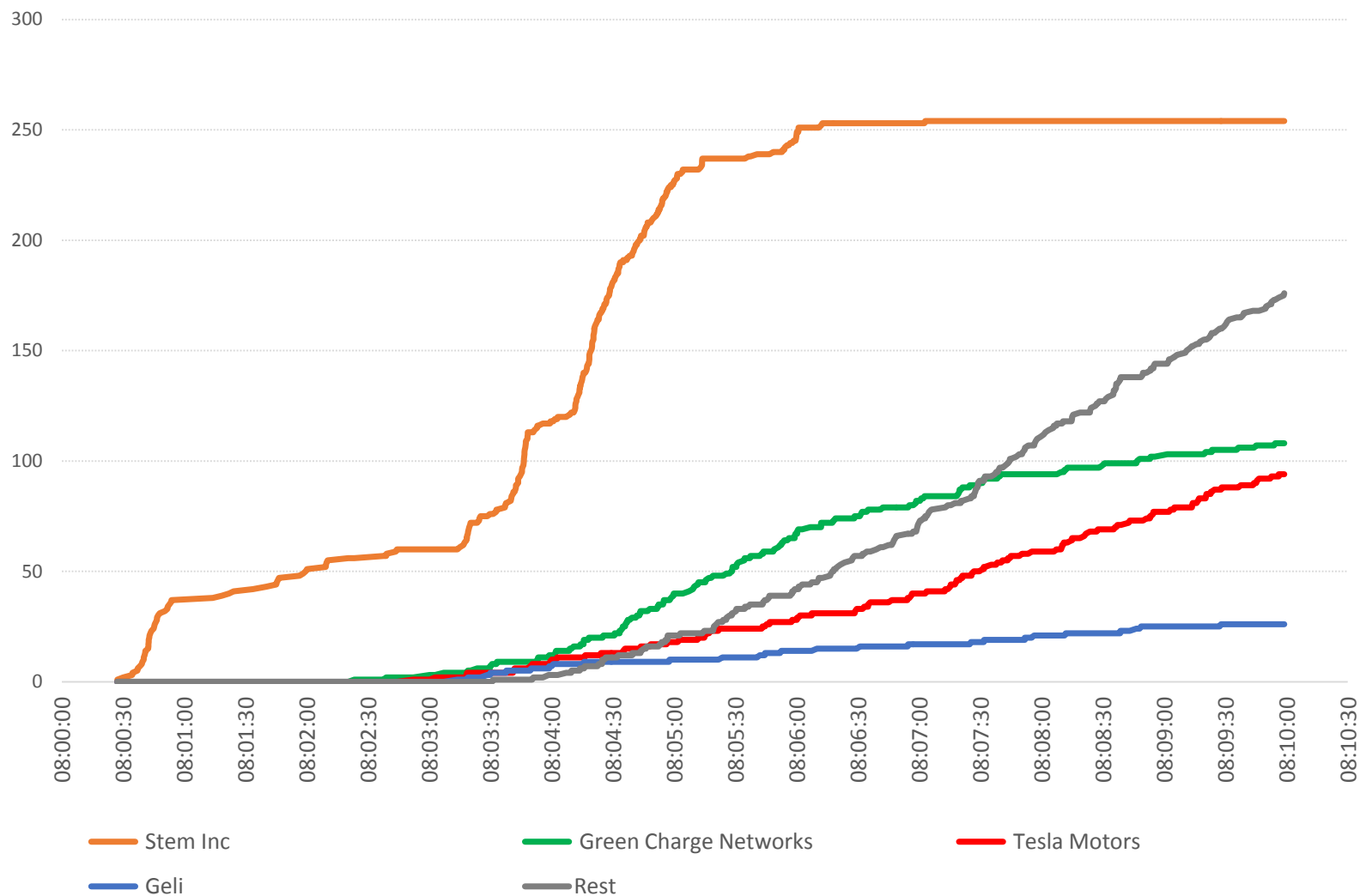
For assistance, email [SGIPsupport@energy-solution.com](mailto:SGIPsupport@energy-solution.com) or call 877-651-8608 during normal business hours. [Energy Solutions Terms of Use](#).

- Preloaded all applications
- Prioritized according to first-come first-serve methodology
- Assigned applications by user to submit
- Sign-in to submission in **3.5 seconds** for single user (no delays)





- 14 users + partners submitting GCN technology
- Website non-responsive until 08:02
- First entry to system 2+ minutes in and first application submitted over 2.5 minutes in
- Slow staggering of Green Charge users entering system and submitting
- Completed at 8:11AM



Outcome clearly shows **one anomaly**. To remove advantage provided to a single vendor, process should correct that one anomaly.

### Statistical Comparisons

#### First Application In

- Vendor A: 8:00:27
- Vendor B: 8:02:23
- **Avg. Fast Five: 8:03:10**

#### Avg. Application Rate (first 10 min)

- Vendor A: 1.6 second / app.
- Vendor B: 4.2 seconds / app.
- **Avg. Fast Five: 7.6 seconds / app.**

### Recommendation:

Reconfigure applications associated with the single anomaly per the following metrics:

- First Application In: Average time of fastest 5 industry applications
- Application Rate: Average rate of fastest 5 industry applications over the first 10 minutes.

- Industry taking off; re-doing this round and/or delaying awards is not the right solution
- Green Charge's customers have been waiting 1+ years with shovel-ready projects, cannot continue to put industry and customers on hold
- \$200M in funding requests shows SGIP is working as a technology/business model accelerator, but uncertainty and delays can scare investors and customers
- Projects are real and funding is needed... today.

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## Call for Immediate Resolution

1. Fix one anomaly with February 23 Program Opening, and fund projects immediately; and
2. Ensure 2<sup>nd</sup>-half opening is fluid, well-designed, and prohibits gaming to ensure continuity and availability of funding for shovel-ready projects.

Thank you to CPUC and SGIP PAs for continued support.